



Supporting your expansion
Internationalisation services

Supporting your international expansion

Expanding your business abroad is a big step. If you are looking to grow your business internationally, we can provide practical support and advice during the entire process.

Whether exporting for the first time, or entering a new international market, selling goods or services abroad is an excellent way of gaining exposure to longer term growth and high impact profits. As governments make efforts to facilitate cross-border trading and it therefore becomes easier to do business internationally, an increasing number of dynamic companies are looking to transfer their expertise overseas.

WALKING YOU THROUGH THE PROCESS

Through our local experts, and a cohesive national and international network, we have the capability to provide you with a full range of professional services to assist you in the set-up of your international business operations.

We will walk you through the different steps involved in the internationalisation process, from establishing in-country business contacts to help you research your potential

market, to addressing operational and trading issues.

Our experts can help you carry out a risk assessment of the factors involved in doing business in your chosen market, and assist you in calculating a complex matrix of market entry factors.

INTERNATIONAL TAX CONSIDERATIONS

Implementing a tax efficient structure is key to ensuring the commercial success of any overseas expansion.

We will guide you through the complexities of international tax to ensure that, wherever possible, withholding taxes are minimised and profits are repatriated in a tax efficient manner.

We can also assist in tax planning for any UK employees/ directors undertaking duties outside the UK, either on a temporary or permanent basis.

Early tax planning is essential for both corporates and individuals to ensure that common pitfalls are avoided and the new structure is tax efficient.



We will guide you through the complexities of international tax.



SPECIALIST COUNTRY KNOWLEDGE

We have teams of consultants based in the UK who are from, or have worked in, key regions throughout the world and have specialist country knowledge, understand the cultural differences and speak the language. For example, we have London based business desks for China, Russia & the CIS, India, the US, and Israel.

Through our cohesive international network of like-minded firms, we can also introduce you to in-country advisors who we know and work with regularly. Our international colleagues can guide you on local culture and custom, or can translate documents so that you are fully confident in your understanding of intent.

You can be assured that we will liaise with you on a regular basis and our services and advice will be proactive, adding value to your business.

ONGOING SUPPORT THROUGH OUR INTERNATIONAL OFFICES

With over 320 UHY International offices, in every major financial centre around the world, we can introduce you to commercially focused audit, accounting and tax professionals who can provide ongoing advisory services to your new overseas operation.

THE NEXT STEP

Contact us to arrange an initial meeting – free of charge – to discuss your circumstances and requirements. We can then suggest the best way forward, and provide you with a quote in advance for any agreed work.

For further information, please contact our specialist:

Clive Gawthorpe, partner
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Alternatively, read more about us on our website at www.uhy-uk.com/manchester.



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