

Advising on MBE Worldwide buyout of World Options

Corporate finance sell-side advisory sale

UHY Hacker Young advised on the sale of tech-enabled shipping service provider, World Options Holdings Limited ("World Options"), on its majority buyout by MBE Worldwide S.p.A ("MBE").

Lancashire based World Options supports over 10,000 small and mid-sized businesses ("SMBs") with all their shipping needs, from small parcels to large freight, both domestically and internationally. The company has over 120 franchises and agents across the UK, USA, Australia, the Netherlands and Belgium.

MBE Worldwide is a leading commerce-enablement platform providing e-commerce, fulfilment, shipping, marketing and print solutions to SMBs and consumers. In 2021, MBE served over 1 million business customers worldwide generating €1.01 billion of system wide sales, through its 2,900+ service centres in 53 countries and €24 billion of gross merchandise value traded through its PrestaShop e-commerce solutions.

MBE's addition of a committed network of sales-oriented entrepreneurs is a relevant step in their growth and strengthens the company's position as a global commerce platform for business.

The team at UHY Hacker Young was led by Peter Williams, partner and head of the UHY UK National Corporate Finance group, and Clive Gawthorpe, tax partner.

Stewart Butler, Chief Executive and founder of World Options commented:

"We appreciate the support and assistance from the UHY team in getting this transaction over the line. UHY's expertise in dealing with international buyers and their commitment to the deal really helped to deliver an excellent outcome for all involved".

How we can help

Our team of corporate finance specialists at UHY have significant experience in advising and supporting all types of clients from private, owner managed companies and fellow professionals to quoted companies and institutions.

Whether you are looking to buy or sell a business, raise finance or require support with business valuations or financial modelling, our services are tailored to meet your individual requirements. We can advise you on the entire transaction, from initial preparation stages or approaches to negotiation of structure and terms and are actively involved to drive value all the way through to completion, or we can carry out individual tasks, including:

- Business valuations
- Financial modelling
- Raising finance
- Selection of acquisition targets or sourcing strategic purchasers
- Structuring and negotiating initial 3rd party approaches;
- Financial and taxation due diligence
- Negotiations and deal structuring to maximise shareholder value
- Tax mitigation planning.

The next step

Every business will require corporate finance advice throughout its lifecycle; whether to grow the business by acquisition, to raise new funds for growth or to fund the exit of a major shareholder.

If you feel you would benefit from corporate finance advice and would like to discuss the services we can provide for your business, please contact one of our corporate finance specialists at your nearest location.

**Read more about us
on our website at
uhy-uk.com.**



Key contact

Peter Williams
Corporate finance partner
+44 (0)161 236 6936
p.williams@uhy-manchester.com

UHY Hacker Young Associates is a UK company which is the organising body of the UHY Hacker Young Group, a group of independent UK accounting and consultancy firms. Any services described herein are provided by the member firms and not by UHY Hacker Young Associates Limited. Each of the member firms is a separate and independent firm, a list of which is available on our website. Neither UHY Hacker Young Associates Limited nor any of its member firms has any liability for services provided by other members.

UHY Hacker Young (the "Firm") is a member of Urbach Hacker Young International Limited, a UK company, and forms part of the international UHY network of legally independent accounting and consulting firms. UHY is the brand name for the UHY international network. The services described herein are provided by the Firm and not by UHY or any other member firm of UHY. Neither UHY nor any member of UHY has any liability for services provided by other members.

This publication is intended for general guidance only. No responsibility is accepted for loss occasioned to any person acting or refraining from actions as a result of any material in this publication.



© UHY Hacker Young 2022

www.uhy-uk.com

Helping you prosper