

RECRUITMENT

CORPORATE FINANCE

We can advise you on the entire transaction, from start to finish.

If you are taking a strategic business decision whether as a sole trader or as the CEO of a listed company you will need corporate finance advice at some stage.

Our corporate finance advice team offers a multi-disciplinary service and a wealth of experience to provide you with the best possible corporate finance advice for your recruitment business.

Some of the areas we can advise and assist you in are:

RAISING FINANCE

In the post credit crunch world raising finance either to fund working capital or to fund a business expansion is tough. However, there are a large number of lenders and investors who still love the recruitment sector, and probably always will do. That's good news for you because it means your finance raising can become a competitive process and you'll pay less as a result.

We can help you to identify the amount of finance you require, what type of finance it should be, and introduce you to those who

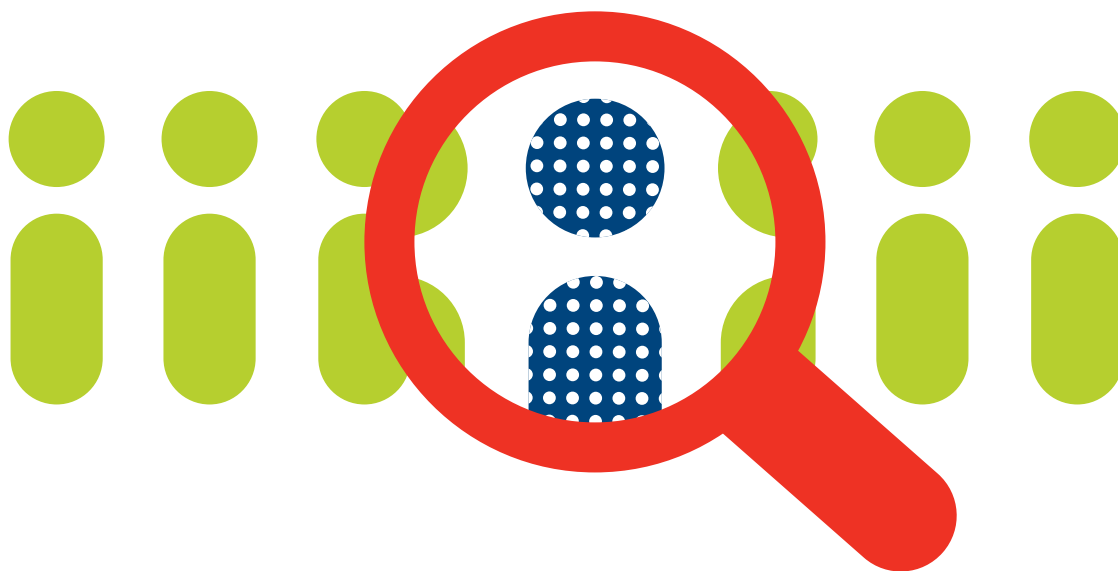
can provide it. In short we can manage the whole process for you.

MERGERS AND ACQUISITION

We work with clients on M & A projects in a number of ways, but in simple terms we can either work closely with you on an M & A strategy, identifying and approaching quality strategic targets, or in a more opportunity led way by looking at businesses that are already on the market and dealing with an initial approach all the way through to raising the finance for the acquisition, due diligence, and completing the deal.

SELLING YOUR BUSINESS

We go way beyond simply marketing your business for sale. Our approach is to work with you all through the business life cycle so we'll be talking to you about when you want to exit your business, what style of exit you'd like, how much you want or need to realise, and the sorts of things you can be doing to make the business more marketable. After that, we look in depth at which potential purchasers are likely to give you the best result.



We will strive to find you the right solutions and the most appropriate terms available in the market.

FLOATING ON A STOCK EXCHANGE

Through our membership of the UHY Hacker Young network we can work with our colleagues in London to take companies on to the junior stock markets – NEX and AIM – whether that is because it's the right way for you to access finance, or a sensible exit for some or all of the shareholders.

INDUSTRY EXPERTS OFFERING THE CORPORATE FINANCE ADVICE

We are client focused and will introduce one of our experts to lead each assignment. Our contact base enables us to open the right doors for you by introducing you to the right people, whether they be bankers, invoice discounters, lawyers or equity providers.

We will be on familiar territory, even if you are not, and will guide you through each process. As your corporate finance advisers we will:

- identify hurdles to be overcome in advance;
- make you aware of the opportunities and risks in advance;
- manage a timetable effectively;
- work with your other advisers to take the pressure off you;
- never let you forget you have a business to run, during and after a transaction; and
- provide project planning support to help you avoid any unnecessary expense.

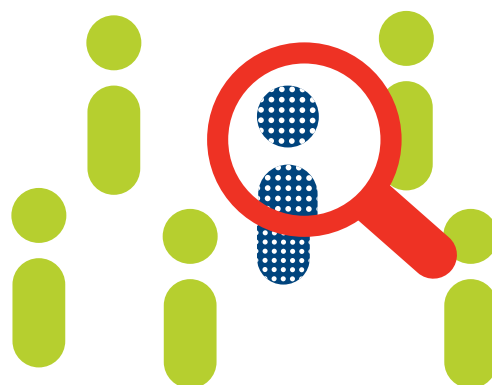
THE NEXT STEP

For further information or to arrange a meeting to discuss your specific requirements, please contact one of our specialists:

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